FINANCIAL STATEMENTS For the YEARS ENDED MARCH 31, 2022 AND 2021

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JENSEN POULSEN & COMPANY, PLLC

CERTIFIED PUBLIC ACCOUNTANTS
P.O. BOX 50700
185 S. CAPITAL
IDAHO FALLS, IDAHO 83405-0700

ERNEST M JENSEN, M.B.A., C.P.A. ROBERT B. POULSEN, C.P.A. SHERI L. POULSEN, C.P.A.

TELEPHONE: (208) 522-2295 (208) 522-1330 FAX: (208) 522-2297

INDEPENDENT AUDITOR'S REPORT

Board of Directors United Way of Idaho Falls and Bonneville County, Inc. Intermountain United Way Foundation, Inc. Idaho Falls, ID

Opinion

We have audited the accompanying financial statements of United Way of Idaho Falls and Bonneville County, Inc. (a nonprofit organization), which comprise the statements of financial position as of March 31, 2022 and 2021, the related statements of activities, statements of functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Idaho Falls and Bonneville County, Inc. as of March 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Way of Idaho Falls and Bonneville County, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Idaho Falls and Bonneville County, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way of Idaho Falls and Bonneville County, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made be management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Idaho Falls and Bonneville County, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Agency Allocations Payable on page 13 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Jensen Poulsen & Company, PLLC

JENSEN POULSEN & COMPANY, PLLC

Certified Public Accountants Idaho Falls, ID October 11, 2022

Statement of Financial Position As of March 31, 2022 and 2021

ASSETS

	2022		2021		
CURRENT ASSETS					
Cash	\$	666,658	\$	627,196	
Restricted cash		36,289		-	
Investments		59,428		56,727	
Current year pledge receivable-net		462,134		482,608	
Other receivables		-		-	
Total current assets	\$	1,224,509	\$	1,166,531	
PROPERTY AND EQUIPMENT					
Office equipment and furniture - net	•	2,365		2,365	
Total assets	\$	1,226,874	\$	1,168,896	
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES					
Accounts payable	\$	-	\$	120	
Accrued payroll liabilities		-		6,634	
Agency allocations payable		-		106	
Total current liabilities	\$	_	\$	6,860	
NET ASSETS					
Net assets without donor restrictions	\$	690,393	\$	679,428	
Net assets with donor restrictions		536,481		482,608	
Total net assets	\$	1,226,874	\$	1,162,036	
Total liabilities and net assets	\$	1,226,874	\$	1,168,896	

Statement of Activities

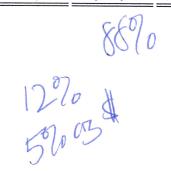
For the Years Ended March 31, 2022 and 2021

	Without		With						
	Donor Restrictions		Donor Re	Total					
REVENUES AND GAINS	2022 2021		2022	2021		2022		2021	
Contributions, general	\$	362,547	\$390,036	\$512,325	\$500,690	\$	874,872	\$	890,726
Pledge loss, current year		(72,553)	(104,052)	-	-		(72,553)		(104,052)
Fundraising events		-	-	46,387	-		46,387		-
Impact projects		385	25,040	-	-		385		25,040
In kind revenue		-	-	-	-		-		-
Net gain on securities		(141)	14,337	-	-		(141)		14,337
Investment income		3,019	1,438	-	-		3,019		1,438
Grant revenue		-	-	508,886	-		508,886		-
Other miscellaneous income		(1,296)	525	_	51,328		(1,296)		51,853
Net assets released									
from restrictions		490,937	453,201	(490,937)	(453,201)		-		-
Total Revenues and Gains	\$	782,898	\$780,525	\$576,661	\$ 98,817	\$	1,359,559	\$	879,342
EXPENSES:								-	
PROGRAM SERVICES									
Agency allocations	\$	468,955	\$456,758	\$ -	\$ -	\$	468,955	\$	456,758
Payroll expenses		115,210	41,049	-	51,328		115,210		92,377
National United Way dues		5,574	10,608	-	_		5,574		10,608
Program services		23,631	8,275	522,788	34,514		546,419		42,789
In kind expense		-	_	_	_		-		_
Total Program Services	\$	613,370	\$516,690	\$522,788	\$ 85,842	\$	1,136,158	\$	602,532
SUPPORTING SERVICES									
Management and general	\$	57,770	\$ 39,722	\$ -	\$	\$	57,770	\$	39,722
Fund distribution		29,300	20,981	-	_		29,300		20,981
Fundraising		71,494	48,701	-	_		71,494		48,701
In kind expense		_	_	_	_		_		_
Total Supporting Services	\$	158,563	\$109,404	\$ -	\$ -	\$	158,563	\$	109,404
							<u> </u>		,
Total decrease in net assets	\$	771,933	\$626,094	\$ 522,788	\$ 85,842	\$	1,294,721	\$	711,936
Change in net assets	\$	10,965	\$154,431	\$ 53,873	\$ 12,975	\$	64,838	\$	167,406
NET ASSETS,									
BEGINNING OF YEAR		679,428	524,997	482,608	469,633		1,162,036		994,630
NET ASSETS,									
END OF YEAR	\$	690 393	\$ 679 428	\$ 536 481	\$ 482 608	Φ	1 226 874	Ф	1 162 026
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See Auditor's Report and Notes to the Financial Statements

Statement of Functional Expenses For the Years Ended March 31, 2022 and 2021

	2022 Total	0		Supporting Fund Raising	Program Services	2021 Total	
Functional Expense							
Audit and accounting	\$ 8,335	\$ 6,668	\$ 834	\$ 834	\$ -	\$ 7,979	
Agency allocations	-	-	-	-	-	7,346	
Depreciation	-	-	-	-	-	_	
Designations	468,955	-	-	-	468,955	449,412	
Campaign support	12,555	-	-	12,555	-	6,190	
Grant expenses	501,630	-	-	-	501,630	_	
Group health insurance	18,377	2,009	2,009	3,846	10,513	19,398	
In kind expense	-	-	-	_	-	_	
Insurance	1,607	804	402	402	-	4,351	
Meals and entertainment	1,877	939	469	-	469	196	
Membership dues	1,465	586	293	586	-	1,540	
Dues-National United Way	5,574	-	_	-	5,574	10,608	
Occupancy	21,958	4,392	2,196	4,392	10,979	20,436	
Other expenses	17,247	17,247	-	-	-	22,833	
Payroll expenses	15,844	1,732	1,732	3,316	9,064	13,189	
Postage	542	190	_	352	-	510	
Salaries - director	85,506	4,275	4,275	12,826	64,130	80,941	
Salaries - staff	100,040	16,006	16,006	26,010	42,017	56,098	
Special events	17,123	-	_	3,425	13,698	1,014	
Telephone	1,876	469	_	469	938	2,032	
Advertising	-	-	-	-	-	745	
Bank charges and fees	633	317	_	317	-	544	
Travel	2,764	-	-	-	2,764	793	
Office expenses	10,525	2,105	1,053	2,105	5,263	5,231	
Workman's Compensation	288	31	31	60	165	550	
	\$1,294,721	\$ 57,770	\$ 29,300	\$ 71,494	\$1,136,158	\$711,936	



Statement of Cash Flows For the Years Ended March 31, 2022 and 2021

CASH FLOW - OPERATING ACTIVITIES		2022	2021	
Increase (decrease) in net assets	\$	64,838	\$	167,406
Adjustments to reconcile change in net assets to net				
cash used in operating activities:				
Depreciation	\$	-	\$	-
(Increase) decrease in pledges receivable		20,474		(29,407)
Noncash investment fees		50		50
Realized gains on investments		-	-	
Noncash investment donations		-		-
Unrealized gains on investments		141		(14,337)
Dividend reimbursements		(2,892)		(1,216)
Increase (decrease) in payables		(6,754)		6,213
Increase (decrease) in agency allocations		(106)		(757)
Cash provided (used) by operations	\$	75,751	\$	127,952
CASH AT BEGINNING OF PERIOD	NAMES OF THE PARTY	627,196		499,244
CASH AT END OF PERIOD	\$	702,947	\$	627,196

Notes to Financial Statements March 31, 2022 and 2021

A. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

1. Nature of Activities

The United Way of Idaho Falls and Bonneville County, Inc. (the Organization), a not-for-profit corporation, is a member of the United Way of America. The Organization services its member agencies and the public by establishing agency membership admission standards, completing member agency evaluations, distributing campaign production, and coordinating fund raising efforts throughout the community.

The Intermountain United Way Foundation, Inc. is a non-profit corporation established to raise funds for United Way operations through planned giving techniques and the establishment of an endowment fund.

The accompanying combined financial statements include the accounts of United Way of Idaho Falls and Bonneville County, Inc. and Intermountain United Way Foundation, Inc. which are under common control. Most inter-company transactions and balances have been eliminated in combination.

2. Method of Accounting

The Organization reports its operations and financial position using the accrual method of accounting.

3. Net Assets with Donor Restrictions

All contributions are considered to be without donor restrictions unless specifically restricted by the donor. Amounts received that are designated for future periods or are restricted by the donor for specific purposes are reported as net assets with donor restrictions.

When a donor restriction expires, that is when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the statement of activities as net assets released from restriction.

If a restriction is fulfilled in the same time period in which the contribution is received, the United Way reports the support as net assets without donor restrictions.

4. Promises to Give/Pledges

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Conditional promises to give are not included as support until such time as the conditions are substantially met.

Notes to Financial Statements March 31, 2022 and 2021

5. Contributed Property and Equipment

Contributed property and equipment is recorded at fair value at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations contributions of property and equipment are recorded as unrestricted support.

6. Allowance for Uncollectible Pledges

The Organization uses the allowance method to determine uncollectible pledges receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. The Organization expects to receive the balance of the receivables within the next 12 months.

	<u>2022</u>	<u>2021</u>
Gross pledge receivable	\$ 512,134	\$ 532,608
Less: allowance for pledge loss	(50,000)	(50,000)
Net pledge receivable	\$ 462,134	\$ 482,608

7. Contributed Services

During the years ended March 31, 2022 and 2021, the values of contributed services meeting the requirements for recognition in the financial statements were not material and have not been recorded.

8. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Notes to Financial Statements March 31, 2022 and 2021

9. Property and equipment

Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expiration of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. Assets purchased by the Organization are recorded at historical cost. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over the useful life of the asset. The organizations capitalization policy states that any purchases made for over \$500 shall be capitalized using the method described above.

	<u>2022</u>		<u>2021</u>
Office Equipment, Software and Furniture	\$ 91,424	\$	91,424
Less accumulated depreciation	 (89,059)		(89,059)
	\$ 2,365	\$_	2,365

Depreciation expense for the years ended 2022 and 2021 was \$0 and \$0, respectively. The \$2,365 balance is unrecovered basis.

10. Contributions

The Organization has adopted ASB 2016-14 an update to FASB ASC 958. In accordance with ASB 2016-14, contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions depending on the existence or nature of any donor restrictions.

11. Income Taxes

The Organization is not-for-profit organization that is exempt from income taxes under Section 501(c) (3) of the Internal Revenue Code.

12. Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

13. Compensated Absences

The Organization has not accrued an amount for compensated absences as this amount is not material.

14. Inventories

Inventories at the United Way consist of items that have been donated through the Gifts in Kind program and are carried at the fair market value at their time of donation. Inventories are not designated by class.

Notes to Financial Statements March 31, 2022 and 2021

B. <u>CASH</u>

At March 31, 2022 and 2021 the carrying amounts of the Organization's cash and cash equivalents were \$702,947 and \$627,196, respectively, and the bank balances were \$881,625 and \$628,698, respectively. Of the bank balances, \$397,299 at March 31, 2022 and \$250,000 at March 31, 2021 were insured by federal depository insurance.

Custodial Credit Risk: Custodial Credit Risk is the risk that, in the event of a bank failure, the Organization's deposits may not be returned to it. The United Way does not have a deposit policy regarding custodial credit risk. As of March 31, 2022 and 2021, the United Way had \$484,326 and \$378,698, respectively of their total deposits exposed to custodial credit risk.

C. <u>LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS</u>

The following reflects the Organizations' financial assets as of March 31, 2022 and 2021, reduced by amounts not available for general use because of contractual or donor-imposed restrictions.

		<u>2022</u>	2021
Financial assets at year-end	\$	1,226,874	\$ 1,162,036
Less those unavailable for general expenditures within one year, due to:	:		
Donor-restricted to use in following fiscal year		462,134	482,608
Donor-restricted to use for specific grant purposes		36,289	-
Donor-restricted to use for fundraising event	-	38,058	
Financial assets available to meet cash needs for general expenditure wi	ithin <u>\$</u>	690,393	\$ 679,428
one year			

The Organization structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

D. <u>RETIREMENT PLAN</u>

In 2015 the United Way established a SIMPLE IRA for employees and thus matches employee contributions up to 3% of wages. Retirement contributions made during the years ended March 31, 2022 and 2021 were \$4,992 and \$0, respectively.

E. LEASES

The Organization leases its premises as of March 1, 2018 from 2G Properties, LLC in the US Bank Building in downtown Idaho Falls, Idaho. Rent payments during the years ending March 31, 2022 and 2021 totaled \$21,958 and \$20,436, respectively.

F. SHARING OF PUBLIC SUPPORT

In accordance with the membership agreement with United Way of America, a portion of the support from the public is remitted to the national organization. These monies are to cover the costs of assistance and training provided by the national organization. The amount contributed during the years ended March 31, 2022 and 2021 were \$5,574 and \$10,608, respectively.

Notes to Financial Statements March 31, 2022 and 2021

F. IN KIND CONTRIBUTIONS AND EXPENSE

The Organization receives supplies from local retailers, reduced rent, free use of a storage facility, and at times receives free advertising. The Organization provides the supplies to their member agencies and keeps a small amount on hand for office use. During the years ended March 31, 2022 and 2021, in-kind revenue totaled \$0 and \$\$0 and in-kind expenses were \$0 and \$0, respectively. The revenues and expenses are reported at fair market value which is determined by the donating agency. The following table depicts the source of the in-kind revenue:

	In-Kind Revenue <u>2022</u>		In Kind Revenue 2021			In-Kind Expense 2022		In Kind Expense 2021
FMV Donations from Retailers	\$	-	\$	-	FMV Donations from Retailers	\$	-	\$ -
Member Agency Contributions		-		_	Fundraising Costs		-	=
Outside Donations			-	_	Administration & Other Fees			
Total	\$		\$		Total	\$		\$

G. <u>INVESTMENTS</u>

The Organization has adopted FASB ASC 958-320-50-3 (formerly SFAS No. 124, *Accounting for Certain Investments Held by Not-for-Profit Organizations*). Under FASB ASC 958-320-50-3, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

The Organization has an investment account at Raymond James. The Organization's investments are reported at their fair market value. The following table gives a breakdown of the investments being held by the Organization at March 31, 2022 and 2021.

Investment	March 31, 2022	March 31, 2021
Capital Income Builder Fund	\$ 32,956	\$ 30,639
Capital World Growth & Income Fund	26,472	26,038
Raymond James Bank	-	50
Realized gain (loss)	-	_
Donations and transfers in(out)	-	-
Dividends Reinvested	2,892	1,216
Investment Expenses	(50)	(50)
Unrealized gains (loss) on securities	(141)	14,337
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Notes to Financial Statements March 31, 2022 and 2021

H. <u>CONCENTRATION OF RISK</u>

Roughly 50% of the contributions received by the United Way of Idaho Falls and Bonneville County, Inc. are from the Idaho National Laboratory (INL) and businesses associated with the INL. All donors are located in the greater Idaho Falls area and Rexburg.

I. <u>SUBSEQUENT EVENTS</u>

Management has evaluated subsequent events through October 11, 2022, the date in which the financial statements were issued, and have found no events that meet the criteria for disclosure.

J. <u>DESIGNATIONS RECEIVED</u>

All contributions received with specific designations are passed through to the designated organizations. None are used to support the general operation of the United Way of Idaho Falls and Bonneville County, Inc.

Schedule of Agency Allocations Payable As of March 31, 2022 and 2021

AGENCY	20	022	2	2021
American Red Cross of Greater Idaho, East Idaho District	\$	-	\$	-
Champs Heart		-		-
Community Food Basket		-		-
Community Youth in Action		-		-
CLUB, Inc		-		-
Drug Abuse Resistance Education		-		-
Development Workshop, Inc		-		-
Domestic Violence & Sexual Assault Center		-		-
Eastern Idaho Community Action Partnership		-		106
Family Crisis Center		-		-
Financial Advocates of Southeast Idaho		-		-
Foster Grandparents of SE Idaho		-		-
Girl Scouts of Silver Sage Council		-		-
Habitat for Humanity		_		-
Hospice of Eastern Idaho		_		_
Idaho Falls Senior Center		_		_
Idaho Legal Aid Services, Idaho Falls Service Office		-		-
Madison County Senior Citizens, Inc		-		-
Museum of Idaho		-		-
South Fremont Senior Citizens		-		_
The Center for Hope		_		-
The Salvation Army		-		_
Teton Valley Food Pantry		-		_
Upper Valley Child Advocacy		_		
Total	\$	_	\$	106